SUBSTITUTE FOR HOUSE BILL NO. 4158

A bill to regulate certain pricing of consumer items and the advertising of consumer items, goods, merchandise, and commodities; to prescribe the powers and duties of certain state and local officials; to provide remedies and penalties; to make appropriations; and to repeal acts and parts of acts.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 Sec. 1. This act shall be known and may be cited as the
- 2 "shopping reform and modernization act".
- 3 Sec. 2. As used in this act:
- 4 (a) "Advertise" means the use or dissemination of an
- 5 advertising by a person that is subject to this act.
- 6 (b) "Advertising" or "advertisement" means a communication or
- 7 representation that is disseminated in any manner by any means for

- 1 the purpose of inducing, or that is likely to induce, directly or
- 2 indirectly, the purchase of a consumer item, good, merchandise, or
- 3 commodity.
- 4 (c) "Automatic checkout system" means an electronic device,
- 5 computer, or machine that determines the price of a consumer item
- 6 by using a product identity code. An automatic checkout system may
- 7 but is not required to include an optical scanner.
- 8 (d) "Consumer item" means an article of tangible personal
- 9 property used or consumed, or bought for use or consumption,
- 10 primarily for personal, family, or household purposes.
- 11 (e) A price is "displayed" for a consumer item if the price is
- 12 stamped, affixed, or otherwise marked on the consumer item; or the
- 13 price of the consumer item is displayed, by signage, by an
- 14 electronic reader, or by any other method that clearly and
- 15 reasonably conveys the current price of the consumer item, to a
- 16 consumer when in the store at the place where the item is located.
- 17 (f) "Person" means an individual, corporation, limited
- 18 liability company, partnership, association, or other legal entity.
- 19 (g) "Sale at retail" means a transfer of an interest in a
- 20 consumer item by a person that is regularly and principally engaged
- 21 in the business of selling consumer items to a buyer for use or
- 22 consumption and not for resale.
- 23 (h) "Total price" means the full purchase price of a consumer
- 24 item, excluding sales tax and container deposit.
- 25 Sec. 3. (1) All of the following apply to the director of the
- 26 department of agriculture and rural development:
- 27 (a) He or she is responsible for the implementation and

- 1 administration of sections 7 and 8.
- 2 (b) He or she shall investigate complaints concerning
- 3 violations of sections 7 and 8 and conduct any other investigations
- 4 he or she considers advisable.
- 5 (c) As the state director of weights and measures, he or she
- 6 shall promulgate rules under the administrative procedures act of
- 7 1969, 1969 PA 306, MCL 24.201 to 24.328, to implement and
- 8 administer sections 7 and 8.
- 9 Sec. 4. (1) A person shall not knowingly advertise the
- 10 availability of a consumer item for sale at retail at a sale or
- 11 special price, or as being reduced in price by an amount or
- 12 proportion, unless the advertisement meets all of the following:
- 13 (a) It includes the dates that item is available at the
- 14 advertised price, or the quantity available at the advertised
- 15 price.
- 16 (b) If applicable, it states that the item is available at
- 17 that price only as long as the advertised quantity lasts or as long
- 18 as quantities or supplies last.
- 19 (c) If there is a limitation on the quantity available of a
- 20 consumer item to each customer, that limitation is clearly
- 21 disclosed.
- 22 (2) If a person advertises a consumer item at a specific price
- 23 that is not indicated to be a special, sale, or reduced price, the
- 24 advertiser shall do 1 of the following:
- 25 (a) Make the consumer item available at the advertised price
- 26 for not less than 5 days after the date the consumer item was last
- 27 advertised. If the item is not available for that period of time,

- 1 the requirements of subsection (3) apply. The advertiser is not
- 2 required to make the consumer item available nor fulfill the
- 3 requirements of subsection (3) if the unavailability of the
- 4 consumer item is due to a governmental action, a plant closing, or
- 5 an act of God and if the specific cause of the unavailability of
- 6 the consumer item is posted conspicuously for review by the
- 7 consumer.
- 8 (b) Indicate in the advertisement the dates the consumer item
- 9 is available at the advertised price. If the item is not available
- 10 for those dates, the requirements of subsection (3) apply.
- 11 (c) Indicate in the advertisement the quantity of the consumer
- 12 item that is available at the advertised price and include in the
- 13 advertisement that the consumer item is available at the advertised
- 14 price only as long as the stated quantity lasts.
- 15 (3) If an advertisement under this section does not state the
- 16 quantity of a consumer item available or meet the requirements of
- 17 subsection (1) or (2)(c), and if the consumer item cannot be sold
- 18 at the advertised price throughout the advertised period of sale,
- 19 the advertiser shall make available to the customer a written
- 20 guarantee to deliver under the advertised conditions the consumer
- 21 item at a future date stated in the guarantee, or when notified by
- 22 the advertiser that the item is available. If the advertised
- 23 consumer item cannot be obtained to satisfy the condition of the
- 24 guarantee, the advertiser may provide a similar consumer item of
- 25 equal or greater monetary value.
- 26 (4) If an advertiser elects in a written guarantee under
- 27 subsection (3) to notify a consumer when a consumer item will be

- 1 available, the notification of availability shall take place within
- 2 90 days after the guarantee is given. After the notice of
- 3 availability is given, the advertiser shall hold the consumer item
- 4 for delivery to the customer for at least 7 days, except the
- 5 advertiser is required to hold the consumer item for only 2 days if
- 6 it is a perishable item.
- 7 (5) This section does not apply to baked goods, fresh fruit,
- 8 or fresh vegetables.
- 9 Sec. 5. (1) A person shall not knowingly make, publish,
- 10 disseminate, circulate, or place before the public an advertisement
- 11 that contains a statement or representation that is untrue,
- 12 deceptive, or misleading.
- 13 (2) A failure to sell goods, merchandise, or commodities in
- 14 the manner advertised, or a refusal to sell at the price at which
- 15 they are advertised or in accordance with other terms and
- 16 conditions of the advertisement, creates a rebuttable presumption
- 17 of an intent to violate this act.
- 18 (3) For purposes of this section, the extent to which an
- 19 advertising fails to reveal facts that are material in light of the
- 20 representations made or suggested in a positive manner shall be
- 21 considered in determining whether the advertising is deceptive or
- 22 misleading.
- 23 (4) A person shall not make, publish, disseminate, circulate,
- 24 or place before the public an advertisement with the intent,
- 25 design, or purpose not to sell the goods, merchandise, or
- 26 commodities at the price stated in the advertisement or otherwise
- 27 communicated, or with intent not to sell the goods, merchandise, or

- 1 commodities included in the advertisement.
- 2 (5) A person shall not advertise, call attention to, or give
- 3 publicity to the sale of goods, merchandise, or commodities that
- 4 the person knows are not first class, if the manufacturer of those
- 5 goods, merchandise, or commodities has rejected them as not first
- 6 class, unless there is displayed directly in connection with the
- 7 name and description of the goods, merchandise, or commodities, a
- 8 direct and unequivocal statement, phrase, or word that clearly
- 9 indicates that the advertised goods, merchandise, or commodities
- 10 are seconds or are blemished goods, merchandise, or commodities, or
- 11 have been rejected by the manufacturer of the goods, merchandise,
- 12 or commodities. For purposes of this section, goods, merchandise,
- 13 or commodities that are advertised, offered for sale, and sold as a
- 14 unit or set consisting of more than 1 part or piece are
- 15 sufficiently identified as not first class if advertised, offered
- 16 for sale, and sold as a unit or set at the single price advertised,
- 17 and are displayed in connection with a direct and unequivocal
- 18 statement, phrase, or word identifying the goods as not first
- 19 class. As used in this subsection, "not first class" means the
- 20 goods, merchandise, or commodities are substantially defective or
- 21 consist of articles or units or parts commonly referred to as
- 22 seconds or blemished goods, merchandise, or commodities.
- 23 Sec. 6. Sections 4 and 5 do not apply to an owner, publisher,
- 24 printer, agent, or employee of a newspaper, a person that publishes
- 25 any other publication, periodical, or circular, including a
- 26 circular prepared for national distribution, a person that provides
- 27 outdoor advertising, or a radio or television station, if that

- 1 person in good faith and without knowledge of the falsity or
- 2 deceptive character of the advertisement, publishes, causes to be
- 3 published, or takes part in the publication of an advertisement
- 4 that violates section 4 or 5.
- 5 Sec. 7. (1) Except as otherwise provided in subsection (2), a
- 6 person shall display the total price of a consumer item offered for
- 7 sale at retail at the place of the retail sale.
- 8 (2) Subsection (1) does not apply to any of the following:
- 9 (a) A consumer item that is sold by weight or volume and is
- 10 not in a package or container.
- 11 (b) A consumer item sold in a coin-operated vending machine.
- 12 (c) Prepared food intended for immediate consumption, as
- 13 defined in section 4g of the general sales tax act, 1933 PA 167,
- **14** MCL 205.54q.
- 15 (d) A consumer item purchased by mail or through catalog
- 16 order, or that is not otherwise visible for inspection by the
- 17 consumer at the time of the sale, and that is ordered or requested
- 18 by the consumer, if the price of the consumer item is on the
- 19 consumer's written order or request or on a bill, invoice, or other
- 20 notice that describes or names the consumer item and is enclosed
- 21 with the consumer item.
- (e) An unpackaged food item.
- 23 (f) A consumer item that has a total weight of not more than 3
- 24 ounces, a total volume of not more than 3 cubic inches, and a total
- price of not more than 30 cents.
- 26 (g) Live plants.
- 27 (h) Live animals.

- 1 (i) Motor vehicles.
- 2 (j) Motor vehicle parts.
- 3 (k) Packages of 20 or fewer cigarettes.
- $\mathbf{4}$ (1) Greeting cards that are sold individually and have a
- 5 readable coded price on the back of the card.
- 6 (m) Merchandise that is ordered as a gift by a consumer and is
- 7 sent by mail or other delivery service to a person other than the
- 8 consumer by the retailer at the request of the consumer.
- 9 Sec. 8. (1) A person shall not knowingly charge or attempt to
- 10 charge for a consumer item that is subject to section 7 a retail
- 11 sale price that is higher than the price displayed for that item.
- 12 (2) It is not a violation of subsection (1) to charge a total
- 13 price for a consumer item that is subject to section 7 that is less
- 14 than the price displayed for that item.
- 15 (3) It is prima facie evidence of a violation of this section
- 16 if a price a person charges or attempts to charge for a consumer
- 17 item that is subject to section 7 is established by electronic
- 18 identification or calculation by an automatic checkout system and
- 19 that price exceeds the price displayed for that item.
- 20 Sec. 9. (1) Except as provided in subsection (4), this section
- 21 applies to a sale at retail that meets all of the following
- 22 conditions:
- (a) There is a price displayed for the consumer item.
- (b) The sale is recorded by an automatic checkout system.
- 25 (c) The buyer is given a receipt that describes the item and
- 26 states the price charged for the item.
- 27 (2) Before bringing or joining in an action under section

- 1 12(2), within 30 days after purchasing a consumer item, a buyer who
- 2 suffers loss because the price charged for the item is more than
- 3 the price displayed for that item shall notify the seller in person
- 4 or in writing that the price charged is more than the price
- 5 displayed for that item. The notice shall include evidence of the
- 6 loss suffered by the buyer. If the seller pays the buyer 1 of the
- 7 following amounts within 2 days after the seller receives
- 8 notification under this subsection, the buyer is barred from any
- 9 further recovery for that loss:
- 10 (a) Unless subdivision (b) applies, an amount equal to the
- 11 difference between the price displayed and the price charged for
- 12 the consumer item, plus an amount equal to 10 times that difference
- 13 but that is not less than \$1.00 or more than \$5.00.
- 14 (b) If a loss is suffered by a buyer on 2 or more identical
- 15 consumer items in a single transaction, an amount equal to the
- 16 difference between the price displayed and the price charged for
- 17 each of those identical items, plus an amount equal to 10 times
- 18 that difference for 1 of the identical items but that is not less
- 19 than \$1.00 or more than \$5.00.
- 20 (3) If a seller does not pay a buyer who suffers a loss
- 21 described in subsection (2) the amount described in that subsection
- 22 for that loss, the buyer may bring or join in an action against the
- 23 seller under section 12(2).
- 24 (4) This section does not apply to a sale at retail in which
- 25 the seller intentionally charges more for a consumer item than the
- 26 price displayed for the item.
- 27 Sec. 10. (1) The attorney general may maintain an action to

- 1 enjoin a continuing violation of this act. If the court finds that
- 2 the defendant is violating or has violated this act, it shall
- 3 enjoin the defendant from continuing that violation. It is not
- 4 necessary that actual damages to a person are alleged or proved for
- 5 a court to enjoin a defendant under this section.
- **6** (2) The attorney general shall not institute a proceeding for
- 7 an injunction under this section unless the attorney general has
- 8 notified the defendant of his or her intention to seek an
- 9 injunction if the defendant does not cease and desist or take
- 10 positive action to cease and desist from continuing to act in a
- 11 manner that violates this act. The attorney general must provide
- 12 this notice at least 48 hours before instituting the proceeding. A
- 13 court shall not issue the injunction if the defendant ceased, or
- 14 took positive action to cease and desist, violating this act after
- 15 receiving the notice from the attorney general.
- 16 (3) The attorney general may accept an assurance of
- 17 discontinuance of an act or practice alleged to be a violation of
- 18 this act from the person engaging in, or that was engaged in, that
- 19 act or practice. An assurance of discontinuance shall be in writing
- 20 and be filed with the clerk of the circuit court of the county in
- 21 which the alleged violator resides or has its principal place of
- 22 business. A filing fee is not required for the filing of an
- 23 assurance of discontinuance with the clerk of the circuit court. An
- 24 assurance of discontinuance shall be signed by the alleged violator
- 25 and shall contain a statement describing each act or practice to
- 26 which the assurance of discontinuance applies and the specific
- 27 provisions of this act prohibiting that act or practice. An

- 1 assurance of discontinuance is not considered an admission of any
- 2 fact or issue at law.
- 3 (4) If a prosecuting attorney or law enforcement officer
- 4 receives notice of an alleged violation of this act, of a violation
- 5 of an injunction, order, decree, or judgment issued in an action
- 6 brought under this section, or of an assurance of discontinuance
- 7 given under subsection (3), he or she shall immediately forward
- 8 written notice of the violation, and any information he or she has
- 9 concerning the violation, to the office of the attorney general.
- 10 (5) A person that knowingly violates this act or the terms of
- 11 an injunction, order, decree, or judgment issued under this section
- 12 shall pay to the state a civil fine of not more than \$1,000.00 for
- 13 the first violation and not more than \$5,000.00 for the second and
- 14 any subsequent violation. For the purposes of this subsection, the
- 15 court that issues an injunction, order, decree, or judgment under
- 16 this section retains jurisdiction, the action is continued, and the
- 17 attorney general may petition for recovery of the civil fine
- 18 described in this subsection.
- 19 (6) The attorney general may promulgate rules to implement and
- 20 administer this act under the administrative procedures act of
- 21 1969, 1969 PA 306, MCL 24.201 to 24.328.
- Sec. 11. (1) For the fiscal year ending September 30, 2011,
- 23 \$100,000.00 is appropriated from the general fund to the department
- 24 of attorney general to develop and implement a public consumer
- 25 education program to provide general information and advice
- 26 regarding the advertising and pricing requirements of this act and
- 27 the remedies available to consumers under this act.

- 1 (2) The attorney general shall establish and maintain an
- 2 internet website available to the public that provides general
- 3 information and advice regarding the advertising and pricing
- 4 requirements of this act and the remedies available to consumers
- 5 under this act.
- 6 (3) The appropriation made and the expenditures authorized
- 7 under this section and the department of attorney general are
- 8 subject to the management and budget act, 1984 PA 431, MCL 18.1101
- 9 to 18.1594.
- 10 Sec. 12. (1) Whether or not a person seeks damages or has an
- 11 adequate remedy at law, a person may bring an action to do either
- 12 or both of the following if the attorney general or prosecuting
- 13 attorney fails to initiate action within 60 days after receiving
- 14 notice of an alleged violation of this act:
- 15 (a) Obtain a declaratory judgment that an act or practice
- 16 violates this act.
- 17 (b) Enjoin by temporary or permanent injunction a person that
- 18 is engaging or is about to engage in an act or practice that
- 19 violates this act.
- 20 (2) Except as provided in section 9, a person that suffers
- 21 loss as a result of a violation of this act may bring an individual
- 22 or a class action to recover actual damages or \$250.00, whichever
- 23 is greater, for each day on which a violation of this act is found,
- 24 together with reasonable attorneys' fees that do not exceed \$300.00
- 25 in an individual action.
- 26 Sec. 13. A prosecuting attorney may conduct an investigation
- 27 under this act and may institute and prosecute an action under this

House Bill No. 4158 as amended March 17, 2011

- 1 act in the same manner as the attorney general.
- 2 Sec. 14. (1) The remedies provided under this act are the
- 3 exclusive remedies for violations of section 4, 7, 8, or 9.
- 4 (2) A city, village, township, or county shall not enact an
- 5 ordinance or other regulation that is inconsistent with this act or
- 6 with a rule promulgated under this act.
- 7 <Enacting section 1. 1976 PA 449, MCL 445.351 to 445.364, is repealed effective September 1, 2011.
- 8 Enacting section 2. This act takes effect September 1, 2011.>>