

**SUBSTITUTE FOR
HOUSE BILL NO. 5413**

A bill to amend 2007 PA 36, entitled
"Michigan business tax act,"
by amending section 111 (MCL 208.1111), as amended by 2007 PA 145.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

1 Sec. 111. (1) "Gross receipts" means the entire amount
2 received by the taxpayer from any activity whether in intrastate,
3 interstate, or foreign commerce carried on for direct or indirect
4 gain, benefit, or advantage to the taxpayer or to others except for
5 the following:

6 (a) Proceeds from sales by a principal that the taxpayer
7 collects in an agency capacity solely on behalf of the principal
8 and delivers to the principal.

9 (b) Amounts received by the taxpayer as an agent solely on

1 behalf of the principal that are expended by the taxpayer for any
2 of the following:

3 (i) The performance of a service by a third party for the
4 benefit of the principal that is required by law to be performed by
5 a licensed person.

6 (ii) The performance of a service by a third party for the
7 benefit of the principal that the taxpayer has not undertaken a
8 contractual duty to perform.

9 (iii) Principal and interest under a mortgage loan or land
10 contract, lease or rental payments, or taxes, utilities, or
11 insurance premiums relating to real or personal property owned or
12 leased by the principal.

13 (iv) A capital asset of a type that is, or under the internal
14 revenue code will become, eligible for depreciation, amortization,
15 or accelerated cost recovery by the principal for federal income
16 tax purposes, or for real property owned or leased by the
17 principal.

18 (v) Property not described under subparagraph (iv) that is
19 purchased by the taxpayer on behalf of the principal and that the
20 taxpayer does not take title to or use in the course of performing
21 its contractual business activities.

22 (vi) Fees, taxes, assessments, levies, fines, penalties, or
23 other payments established by law that are paid to a governmental
24 entity and that are the legal obligation of the principal.

25 (c) Amounts that are excluded from gross income of a foreign
26 corporation engaged in the international operation of aircraft
27 under section 883(a) of the internal revenue code.

1 (d) Amounts received by an advertising agency used to acquire
2 advertising media time, space, production, or talent on behalf of
3 another person.

4 (e) Notwithstanding any other provision of this section,
5 amounts received by a taxpayer that manages real property owned by
6 a third party that are deposited into a separate account kept in
7 the name of that third party and that are not reimbursements to the
8 taxpayer and are not indirect payments for management services that
9 the taxpayer provides to that third party.

10 (f) Proceeds from the taxpayer's transfer of an account
11 receivable if the sale that generated the account receivable was
12 included in gross receipts for federal income tax purposes. This
13 subdivision does not apply to a taxpayer that during the tax year
14 both buys and sells any receivables.

15 (g) Proceeds from any of the following:

16 (i) The original issue of stock or equity instruments.

17 (ii) The original issue of debt instruments.

18 (h) Refunds from returned merchandise.

19 (i) Cash and in-kind discounts.

20 (j) Trade discounts.

21 (k) Federal, state, or local tax refunds.

22 (l) Security deposits.

23 (m) Payment of the principal portion of loans.

24 (n) Value of property received in a like-kind exchange.

25 (o) Proceeds from a sale, transaction, exchange, involuntary
26 conversion, or other disposition of tangible, intangible, or real
27 property that is a capital asset as defined in section 1221(a) of

1 the internal revenue code or land that qualifies as property used
2 in the trade or business as defined in section 1231(b) of the
3 internal revenue code, less any gain from the disposition to the
4 extent that gain is included in federal taxable income.

5 (p) The proceeds from a policy of insurance, a settlement of a
6 claim, or a judgment in a civil action less any proceeds under this
7 subdivision that are included in federal taxable income.

8 (q) For a sales finance company, as defined in section 2 of
9 the motor ~~vehicles~~**VEHICLE** sales finance act, 1950 (Ex Sess) PA 27,
10 MCL 492.102, and directly or indirectly owned in whole or in part
11 by a motor vehicle manufacturer as of January 1, 2008, **AND FOR A**
12 **PERSON THAT IS A BROKER OR DEALER AS DEFINED UNDER SECTION**
13 **78C(A) (4) OR (5) OF THE SECURITIES EXCHANGE ACT OF 1934, 15 USC**
14 **78C, OR A PERSON INCLUDED IN THE UNITARY BUSINESS GROUP OF THAT**
15 **BROKER OR DEALER THAT BUYS AND SELLS FOR ITS OWN ACCOUNT, CONTRACTS**
16 **THAT ARE SUBJECT TO THE COMMODITY EXCHANGE ACT, 7 USC 1 TO 27F,**
17 amounts realized from the repayment, maturity, sale, or redemption
18 of the principal of a loan, bond, or mutual fund, certificate of
19 deposit, or similar marketable instrument **PROVIDED SUCH INSTRUMENTS**
20 **ARE NOT HELD AS INVENTORY.**

21 (r) For a sales finance company, as defined in section 2 of
22 the motor ~~vehicles~~**VEHICLE** sales finance act, 1950 (Ex Sess) PA 27,
23 MCL 492.102, and directly or indirectly owned in whole or in part
24 by a motor vehicle manufacturer as of January 1, 2008, **AND FOR A**
25 **PERSON THAT IS A BROKER OR DEALER AS DEFINED UNDER SECTION**
26 **78C(A) (4) OR (5) OF THE SECURITIES EXCHANGE ACT OF 1934, 15 USC**
27 **78C, OR A PERSON INCLUDED IN THE UNITARY BUSINESS GROUP OF THAT**

1 **BROKER OR DEALER THAT BUYS AND SELLS FOR ITS OWN ACCOUNT, CONTRACTS**
2 **THAT ARE SUBJECT TO THE COMMODITY EXCHANGE ACT, 7 USC 1 TO 27F,** the
3 principal amount received under a repurchase agreement or other
4 transaction properly characterized as a loan.

5 (s) For a mortgage company, proceeds representing the
6 principal balance of loans transferred or sold in the tax year. For
7 purposes of this subdivision, "mortgage company" means a person
8 that is licensed under the mortgage brokers, lenders, and servicers
9 licensing act, 1987 PA 173, MCL 445.1651 to 445.1684, or the
10 secondary mortgage loan act, 1981 PA 125, MCL 493.51 to 493.81, and
11 has greater than 90% of its revenues, in the ordinary course of
12 business, from the origination, sale, or servicing of residential
13 mortgage loans.

14 (t) For a professional employer organization, any amount
15 charged by a professional employer organization that represents the
16 actual cost of wages and salaries, benefits, worker's compensation,
17 payroll taxes, withholding, or other assessments paid to or on
18 behalf of a covered employee by the professional employer
19 organization under a professional employer arrangement.

20 (u) Any invoiced items used to provide more favorable floor
21 plan assistance to a person subject to the tax imposed under this
22 act than to a person not subject to this tax and paid by a
23 manufacturer, distributor, or supplier.

24 (v) For an individual, estate, partnership organized
25 exclusively for estate or gift planning purposes, or trust
26 organized exclusively for estate or gift planning purposes, amounts
27 received other than those from transactions, activities, and

1 sources in the regular course of the taxpayer's trade or business,
2 including the following:

3 (i) Receipts from tangible and intangible property if the
4 acquisition, rental, management, or disposition of the property
5 constitutes integral parts of the taxpayer's regular trade or
6 business operations.

7 (ii) Receipts received in the course of the taxpayer's trade or
8 business from stock and securities of any foreign or domestic
9 corporation and dividend and interest income.

10 (iii) Receipts derived from isolated sales, leases, assignment,
11 licenses, divisions, or other infrequently occurring dispositions,
12 transfers, or transactions involving property if the property is or
13 was used in the taxpayer's trade or business operation.

14 (iv) Receipts derived from the sale of a business.

15 (v) Receipts excluded from gross receipts under this
16 subsection for an individual, estate, partnership organized
17 exclusively for estate or gift planning purposes, or trust
18 organized exclusively for estate or gift planning purposes include,
19 but are not limited to, the following:

20 (A) Personal investment activity, including interest,
21 dividends, and gains from a personal investment portfolio or
22 retirement account.

23 (B) Disposition of tangible, intangible, or real property held
24 for personal use and enjoyment, such as a personal residence or
25 personal assets.

26 (2) "Insurance company" means an authorized insurer as defined
27 in section 106 of the insurance code of 1956, 1956 PA 218, MCL

1 500.106.

2 (3) "Internal revenue code" means the United States internal
3 revenue code of 1986 in effect on January 1, 2008 or, at the option
4 of the taxpayer, in effect for the tax year.

5 (4) "Inventory" means, except as provided in subdivision ~~(d)~~
6 **(E)**, all of the following:

7 (a) The stock of goods held for resale in the regular course
8 of trade of a retail or wholesale business, including electricity
9 or natural gas purchased for resale.

10 (b) Finished goods, goods in process, and raw materials of a
11 manufacturing business purchased from another person.

12 (c) For a person that is a new motor vehicle dealer licensed
13 under the Michigan vehicle code, 1949 PA 300, MCL 257.1 to 257.923,
14 floor plan interest expenses for new motor vehicles. For purposes
15 of this subdivision, "floor plan interest" means interest paid that
16 finances any part of the person's purchase of new motor vehicle
17 inventory from a manufacturer, distributor, or supplier. However,
18 amounts attributable to any invoiced items used to provide more
19 favorable floor plan assistance to a person subject to the tax
20 imposed under this act than to a person not subject to this tax is
21 considered interest paid by a manufacturer, distributor, or
22 supplier.

23 **(D) FOR A PERSON THAT IS A BROKER OR DEALER AS DEFINED UNDER**
24 **SECTION 78C(A) (4) OR (5) OF THE SECURITIES EXCHANGE ACT OF 1934, 15**
25 **USC 78C, OR A PERSON INCLUDED IN THE UNITARY BUSINESS GROUP OF THAT**
26 **BROKER OR DEALER THAT BUYS AND SELLS FOR ITS OWN ACCOUNT, CONTRACTS**
27 **THAT ARE SUBJECT TO THE COMMODITY EXCHANGE ACT, 7 USC 1 TO 27F, THE**

1 COST OF SECURITIES AS DEFINED UNDER SECTION 475(C) (2) OF THE
2 INTERNAL REVENUE CODE AND THE COST OF COMMODITIES AS DEFINED UNDER
3 SECTION 475(E) (2) (B), (C), AND (D) OF THE INTERNAL REVENUE CODE,
4 EXCLUDING INTEREST EXPENSE OTHER THAN INTEREST EXPENSE RELATED TO
5 REPURCHASE AGREEMENTS.

6 (E) ~~(d)~~—Inventory does not include either of the following:

7 (i) Personal property under lease or principally intended for
8 lease rather than sale.

9 (ii) Property allowed a deduction or allowance for depreciation
10 or depletion under the internal revenue code.

11 (5) "Officer" means an officer of a corporation other than a
12 subchapter S corporation, including all of the following:

13 (a) The chairperson of the board.

14 (b) The president, vice president, secretary, or treasurer of
15 the corporation or board.

16 (c) Persons performing similar duties to persons described in
17 subdivisions (a) and (b).

18 Enacting section 1. This amendatory act takes effect January
19 1, 2008.