## HOUSE SUBSTITUTE FOR SENATE BILL NO. 356

A bill to amend 1987 PA 173, entitled "Mortgage brokers, lenders, and servicers licensing act," by amending section 29 (MCL 445.1679), as amended by 2008 PA 71.

## THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 Sec. 29. (1) An owner, partner, member, officer, director,
- 2 trustee, employee, agent, broker, or other person, or a
- 3 representative acting on the authority of that person that
- 4 willfully or intentionally does any of the following is guilty of a
- 5 misdemeanor punishable by a fine of not more than \$15,000.00 or
- 6 imprisonment for not more than 1 year, or both:
- 7 (a) Engages in this state in the business of a mortgage
- 8 broker, mortgage lender, or mortgage servicer without a license or
- 9 registration required under this act or acts as a loan officer in

- 1 this state without a loan officer registration required under this
- 2 act.
- 3 (b) Transfers or assigns a mortgage loan or a security
- 4 directly representing an interest in 1 or more mortgage loans
- 5 before the disbursement of 75% or more of the proceeds of the
- 6 mortgage loan to, or for the benefit of, the borrower. This
- 7 subdivision does not apply to any of the following:
- 8 (i) A land contract not considered to be an equitable mortgage.
- $\mathbf{9}$  (ii) A loan made under a state or federal government program
- 10 that allows the lender to escrow more than 25% of the loan proceeds
- 11 for a limited period of time.
- 12 (iii) A construction loan.
- 13 (iv) A loan that provides in writing that the loan proceeds
- 14 shall be disbursed to or for the benefit of the borrower in
- 15 installments or upon the request of the borrower or upon the
- 16 completion of renovations or repairs to the dwelling situated on
- 17 the real property subject to the mortgage loan.
- 18 (c) Transfers or assigns a mortgage loan or a security
- 19 representing an interest in 1 or more mortgage loans to an
- 20 individual investor unless 1 or more of the following apply:
- 21 (i) The transfer or assignment is made through a broker-dealer
- 22 which is a member of the New York stock exchange.
- 23 (ii) The transfer or assignment is made through a broker-dealer
- 24 who meets all of the following criteria:
- 25 (A) The broker-dealer is registered under the uniform
- 26 securities act, 1964 PA 265, MCL 451.501 to 451.818.
- **27** (B) The broker-dealer is not an affiliate of the mortgage

- 1 lender unless the person acquired the broker-dealer registration,
- 2 directly or indirectly, before September 1, 1987 under the uniform
- 3 securities act, 1964 PA 265, MCL 451.501 to 451.818, was affiliated
- 4 with a mortgage lender before September 1, 1987, and has
- 5 continuously maintained that registration subsequent to September
- 6 1, 1987. For purposes of this subparagraph, if an aggregate of more
- 7 than 10% of the outstanding voting stock or interest in a
- 8 corporation, unincorporated organization, partnership, or other
- 9 legal entity that is a broker-dealer or mortgage lender is sold,
- 10 transferred, assigned, or otherwise conveyed subsequent to
- 11 September 1, 1987, the registration shall be IS NOT considered to
- 12 not have been continuously maintained.
- 13 (C) The broker-dealer acquired the mortgage loan or security
- 14 on a firm commitment.
- 15 (iii) The transfer or assignment is made to a person who the
- 16 transferor or assignor believes, or has reasonable grounds to
- 17 believe, is 1 of the following:
- 18 (A) A business entity having either net income from operations
- 19 after taxes in excess of \$100,000.00 in its last fiscal year or its
- 20 latest 12-month period, or a net worth in excess of \$1,000,000.00
- 21 at the time of purchase.
- 22 (B) An individual who, after the purchase, has an investment
- of more than \$50,000.00 in such-MORTGAGE loans or securities
- 24 REPRESENTING AN INTEREST IN 1 OR MORE MORTGAGE LOANS, including
- 25 installment payments to be made within 1 year after purchase by the
- 26 individual, has either personal income before taxes in excess of
- 27 \$100,000.00 for his or her last fiscal year or latest 12-month

- 1 period and is capable of bearing the economic risk, or net worth in
- 2 excess of \$1,000,000.00, and has the knowledge and experience in
- 3 financial and business matters that he or she is capable of
- 4 evaluating the merits and risks of the prospective investment, or
- 5 has obtained the advice of an attorney, certified public
- 6 accountant, or investment adviser registered under the investment
- 7 advisers act of 1940, or an investment adviser registered under the
- 8 uniform securities act, 1964 PA 265, MCL 451.501 to 451.818, with
- 9 respect to the merits and risks of the prospective investment.
- 10 (iv) A transferor or assignor does not maintain its principal
- 11 place of business in this state and the transferee or assignee is
- 12 not a resident of this state and does not maintain its principal
- 13 place of business in this state.
- 14 (D) COERCES OR INDUCES A REAL ESTATE APPRAISER TO INFLATE THE
- 15 VALUE OF REAL PROPERTY USED AS COLLATERAL FOR A MORTGAGE LOAN,
- 16 INCLUDING, BUT NOT LIMITED TO, BY DOING ANY OF THE FOLLOWING:
- 17 (i) REPRESENTING OR IMPLYING THAT A REAL ESTATE APPRAISER WILL
- 18 NOT BE SELECTED TO CONDUCT AN APPRAISAL OF THE REAL PROPERTY OR
- 19 SELECTED FOR FUTURE APPRAISAL WORK UNLESS THE APPRAISER AGREES IN
- 20 ADVANCE TO A VALUE, RANGE OF VALUES, OR MINIMUM VALUE FOR THE REAL
- 21 PROPERTY.
- 22 (ii) REPRESENTING OR IMPLYING THAT A REAL ESTATE APPRAISER WILL
- 23 NOT BE PAID FOR AN APPRAISAL UNLESS THE APPRAISER AGREES IN ADVANCE
- 24 TO A VALUE, RANGE OF VALUES, OR MINIMUM VALUE FOR THE REAL
- 25 PROPERTY.
- 26 (2) Subject to subsections (4) and (5), if the commissioner
- 27 finds that a licensee, registrant, or loan officer registrant has

- 1 violated, OR DIRECTLY OR INDIRECTLY COUNSELED, AIDED, OR ABETTED IN
- 2 A VIOLATION, OF this act or the rules promulgated under this act,
- 3 the commissioner may do 1 or more of the following:
- 4 (a) Assess a civil fine against the licensee, registrant, or
- 5 loan officer registrant or a person who controls the licensee,
- 6 registrant, or loan officer registrant of not more than \$1,000.00
- 7 \$3,000.00 for each violation, except that the licensee, registrant,
- 8 or loan officer registrant or the person shall not be fined more
- 9 than \$10,000.00 \$30,000.00 for a transaction resulting in more than
- 10 1 violation, plus the costs of investigation.
- 11 (b) Suspend or revoke a license, registration, or loan officer
- 12 registration or refuse to issue a license or renew a license,
- 13 registration, or loan officer registration.
- 14 (c) Require the licensee, registrant, or loan officer
- 15 registrant or a person who controls the licensee, registrant, or
- 16 loan officer registrant to make restitution to each injured
- 17 individual, if the commissioner finds that the violation of this
- 18 act or a rule promulgated under this act resulted in an injury to 1
- 19 or more individuals.
- 20 (3) A civil fine assessed under subsection (2) may be sued for
- 21 and recovered by and in the name of the commissioner and may be
- 22 collected and enforced by summary proceedings by the attorney
- 23 general. Each individual injured by a violation of this act or a
- 24 rule shall constitute IS a separate violation. In determining under
- 25 subsection (2) the amount of a fine, whether to suspend or revoke a
- 26 license, registration, or loan officer registration, whether to
- 27 refuse to issue or renew a license or loan officer registration, or

- Senate Bill No. 356 (H-2) as amended December 18, 2008
- 1 the amount of restitution, the commissioner shall consider the
- 2 extent to which the violation was a knowing and willful violation,
- 3 the extent of the injury suffered because of the violation, the
- 4 corrective action taken by the licensee, registrant, or loan
- 5 officer registrant to ensure that the violation will not be
- 6 repeated, and the record of the licensee, registrant, or loan
- 7 officer registrant in complying with this act. Any proceedings
- 8 under this subsection are subject to the procedures of the
- 9 administrative procedures act of 1969, 1969 PA 306, MCL 24.201 to
- **10** 24.328.
- 11 (4) Subsection (2) does not apply to a violation of this act
- 12 that results from a bona fide error that occurs notwithstanding the
- 13 adoption and observance of reasonable procedures intended to
- 14 prevent the occurrence of the error.
- 15 (5) If a loan officer registrant violates section 22b(e)(ii),
- 16 the commissioner shall revoke his or her loan officer registration.
- 17 Revocation of a loan officer registration under this subsection
- 18 does not affect the commissioner's authority to pursue any other
- 19 remedy available under subsection (2) for that violation.
- 20 Enacting section 1. This amendatory act does not take effect
- 21 unless all of the following bills of the 94th Legislature are
- 22 enacted into law:
- 23 (a) Senate Bill No. 343.
- 24 (b) House Bill No. 4054. [(c) House Bill No. 6148.]

S01243'07 (H-2)